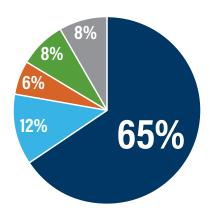
# Irrigation & Lighting The business & technology The purpose of the posteriors The purpose of the posteriors of the posterior of the poster

Irrigation & Lighting connects you with decision-makers and experts in landscape irrigation and lighting. It is the only publication of its kind focused on providing specialized content and information to these two landscape industry specialities.



Secure your spot at the forefront of the industry by advertising in *Irrigation & Lighting*.



#### **Primary Business**

- Landscape/Lawn Maintenance Contractor
- Irrigation & Landscape Lighting Contractor/Consultant
- Landscape Architect/Designer, Consultant
- Distributor/Dealer
- Others in the Green Industry

Print circulation 30,000
Digital circulation 33,000
Unique subscribers 54,000+

68%

Percentage of readers who are executives



**3** 

For information about submitting content for an issue, contact **Editor-in-Chief Kyle Brown** at kylebrown@irrigation.org.



For information about how to advertise in these issues, contact **National Sales Representative Tom Schoen** at tom.schoen@bock-assoc.com or 952.905.3214

	VOL. 3, ISSUE 1 (March)	VOL. 3, ISSUE 2 (June)	VOL. 3, ISSUE 3 (September)	VOL. 3, ISSUE 4 (December)
	Contract closing   Jan. 15 Material closing   Feb. 1 Home delivery starting   Mar. 15	Contract closing   April 15 Material closing   May 1 Home delivery starting   June 15	Contract closing   July 15 Material closing   Aug. 1 Home delivery starting   Sept. 15	Contract closing   Oct. 15 Material closing   Nov. 1 Home delivery starting   Dec. 15
Irrigation	Pumps and valves	Drip irrigation	Water scarcity	System upgrades
Lighting	Low voltage lighting	System design	Holiday lighting	Smart lighting
Technology	Irrigation system design software	Smart irrigation	Nonpotable water sources	CRM software
Business	Employee recruitment	Diversity, equity and inclusion	Certification	Public outreach
Sponsorship opportunities	Keys to Workforce Success	Watch Us Grow: Industry Standouts	Changing the Landscape	2025 Green Industry
	Sprinkler comparison charts	Controller comparison charts	Awards	Outlook

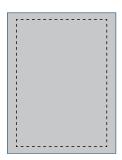
**In every issue:** Irrigation industry trends, landscape lighting tips, product innovations, plus the latest from the Irrigation Association.

### Print ad highlights

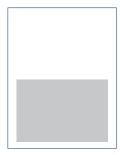
Irrigation & Lighting is a publication of the Irrigation Association, a not-for-profit 501(c)(6) organization. Unlike for-profit publishers, **all net revenue is returned to the industry** to support advocacy and professional development for the irrigation industry. Not only do we connect you with your target audience, but by advertising with Irrigation & Lighting, you contribute to the future of the industry.



**Two-page spread** 17" × 10.875" (trimmed) 17.25" × 11.125" (with bleed)



**Full-page** 8.5" × 10.875" (trimmed) 8.75" × 11.125" (with bleed)



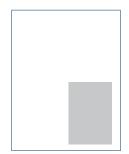
**1/2-page (horizontal)** 7.75" × 4.875"



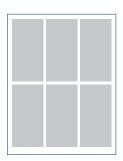
**1/2-page (vertical)** 3.75" × 9.875"



1/3-page (square) 5.125" × 4.875" 1/3-page (vertical) 2.4375" × 9.875"



**1/4-page** 3.75" × 4.875"



**1/6-page (Mini Mart)** 2.4375" × 4.875"

PRINT	1×	2×	4×			
Two-page spread	\$12,592	\$11,837	\$11,126			
Back cover	n/a	n/a	\$6,439			
Inside front cover	n/a	n/a	\$5,924			
Inside back cover	n/a	n/a	\$5,666			
Full-page	\$5,830	\$5,480	\$5,151			
1/2-page horizontal or vertical	\$3,637	\$3,418	\$3,213			
1/3-page square or vertical	\$2,164	\$2,034	\$1,912			
1/4-page	\$1,605	\$1,509	\$1,418			
1/6-page (Mini Mart)	\$400	n/a	n/a			
Special positions: 10%-25% (guaranteed)						

### Digital ad highlights

## Digital goes the distance.

The Irrigation & Lighting newsletter provides contractors with the latest industry news delivered directly to their inboxes. With limited spots in each newsletter, your ad will be highly visible.

Cost: See rates table
Open rate: 27.5%\*

# Targeted email promotions

Provide us your custom message and we'll blast it out to the industry as a sponsored email. Lead information will be provided following delivery.

**Cost:** \$3,500 **Circulation:** 16,500+ **Open rate:** 24.6%\*

### Newsletter rates

NEWSLETTER	Pixels	1×	Frequency	
Banner – top	650 × 125	\$1,160	Biweekly	
Banner – middle	650 × 125	\$925	Biweekly	
Banner - bottom	650 × 125	\$690	Biweekly	

\*Publisher's own data

#### Website

With original content highlighting today's important and timely topics, **irrigationandlighting.org** is your place to get noticed online. Engagement continues to grow, with a **97% increase** in average monthly pageviews in 2023.\* Contact us for rates and information on how to maximize your online presence.

### Product Roundup

Promote your new product with the *Product Roundup* newsletter, your direct connection to potential customers.

Cost: \$700, 10 spots available

**Open rate: 22.7%**\*

### More opportunities

Contact us for the full suite of advertising and sponsorship opportunities to get your brand noticed in the industry and reach your target market. Connect with **National Sales** 

**Representative Tom Schoen** at tom.schoen@bock.assoc.com